

# PROSPECTUS

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APC Success Pre-assessment Session – Spring 2025  
Supplementary half day assessment preparation session  
– presentation rehearsal and question & answer practice



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01

# INTRODUCTION

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This half day training session would equally suit candidates who have attended the APC Success 3-day combined APC Paperwork & Interview Preparation course, or candidates who are new to APC Success and looking for some support ahead of assessments in Spring 2025.

Appropriate for candidates following the commercial real estate, corporate real estate, valuation, property finance and investment, residential and planning & development pathways, the session concentrates on the APC presentation and answering techniques for questions.

The session is delivered online by a single trainer to a small group of no more than four candidates, so you will need to attend ready to deliver your 10-minute presentation to the group.

Details of the date and how to register are available via our website and will be treated on a first come, first served basis. The key details for the course are provided in this prospectus. By registering for the session, you will be joining a cohort of candidates from other firms that will be sitting their APC's at the same time as you, and we encourage candidates to support each other as they prepare for their interviews.



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# OBJECTIVES

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The overall aim of this session is to allow you to rehearse your 10 minute presentation and to practise answering questions, some of which will be based on extracts from your own summary of experience\*.

The objectives are:

- To receive feedback on your presentation structure, content, delivery and visual aids
- Based on two of your own Summary of Experience examples\*, to gain an appreciation of how an experienced assessor might identify and frame questions based on your stated experience, with suggestions of how to best structure and deliver your responses.
- As part of a small group of up to four candidates, to learn from others in the same position as you, offering an opportunity to listen to different delivery styles for the APC presentation.
- Ensuring that your revision remains focussed and committed during the period leading up to your assessment.

\*In order to receive trainer comments and sample questions on two competencies of your choice from your completed submission, you must supply the relevant Summary of Experience extracts at least 7 days before the session.



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# AGENDA

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To allow time for presentations and bespoke questions based on actual Summary of Experience extracts, the trainer will aim to follow the following agenda:

Introductions	10 minutes
Presentation guidance and presentation structure suggestions	15 minutes
Presentation rehearsal & feedback	4 x 20 minutes
15 minute break	
Objective of the APC, assessor questioning style, answering techniques	20 minutes
Q&A session based on candidates selected two competencies	4 x 15 minutes
Topical subjects update (time permitting) and questions	10 minutes
Total session – 3 hours 30 minutes	



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05

# PRICING

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- **Spaces available:**  
Maximum four APC candidates per session
- **Duration:**  
3½ hours
- **Cost:**  
£350 (plus VAT)

# CONTACT

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If you have any queries regarding this session, please get in touch.

John Baker & Craig Clark

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